



*Under the patronage of his excellency*

**DR. BISHER ALKHASAWNEH**

THE PRIME MINISTER OF HASHEMITE KINGDOM OF JORDAN

# POST SHOW REPORT 2023

An international exhibition on COMPLETE pharma manufacturing  
5th

# ARAB PHARMA Manufacturers' EXPO

**Venue:** Mecca Mall, JIEC  
Amman, JORDAN

**Concurrent Event:**  
**PHARMA CONFERENCE**

*Jointly Organized by:*



MINISTRY OF  
INVESTMENT  
JORDAN



JORDAN  
CHAMBER  
OF INDUSTRY



JORDAN  
FOOD & DRUG  
ADMINISTRATION  
(JFDA)



EXPORT  
PROMOTION  
BUREAU  
BANGLADESH

[contact@ArabPharmaExpo.com](mailto:contact@ArabPharmaExpo.com)

[www.ArabPharmaExpo.com](http://www.ArabPharmaExpo.com)

5th  
**ARAB PHARMA**  
**manufacturers** EXPO  
Mecca Mall, JIEC, Amman, JORDAN



### The Mission of AUPAM

To achieve the highest level of Arab medical security by achieving the developments of the manufacturers of the Arab medicines and providing it to the citizen with the lowest cost and the highest quality.

A proven business platform to stimulate pharma manufacturing growth among the Arab Countries

The **LARGEST MOST** business & technology event of the Middle East nations focusing on **COMPLETE** pharma manufacturing

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DIRECTOR GENERAL  
JORDAN FOOD & DRUG  
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JORDAN  
JORIVER PHARMACEUTICAL



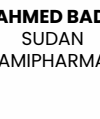
**DR. FADI AL-ATRASH**  
JORDAN  
AMMAN PHARMACEUTICAL INDUSTRIES



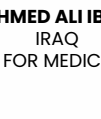
**PARESH JHURMARVALA**  
INDIA  
GPE EXPO PVT LTD



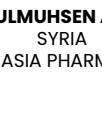
**DR. MOHAMMAD AMEN**  
ALGERIA



**DR. AHMED BADAWI**  
SUDAN  
AMIPHARMA



**DR. AHMED ALI IBRAHIM**  
IRAQ  
IRAQ LEAGUE FOR MEDICINE PRODUCER



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**DR. ZAKIYA ALKURDI**



**DR. HAKIMA HOSEH**



Healthcare has always remained the top priority for humans across the world. It is a matter of honour for the Hashemite Kingdom of Jordan to host the fifth edition of the ARAB PHARMA MANUFACTURERS' EXPO 2023 at Amman, offering broad stage for the companies from the Arab nations and from overseas to showcase their cutting edge pharma manufacturing technologies and at the same time, nurtures the curiosities and empowers the knowledge for the pharma and biotech manufacturing professionals. The Pharma Seminar on Biosimilars accelerates the momentum in the Arab region towards upscaling the advancements in making affordable medicines for all. The Hashemite Kingdom of Jordan welcomes all the participants and delegates at ARAB PHARMA MANUFACTURERS' EXPO 2023 – the landmark largest event of the Arab region exclusively on pharma manufacturing. Many congratulations to the Organizers – AUPAM (Arab Pharma Union) and GPE EXPO PVT LTD for bringing together the global pharma fraternity at one place to evolve the betterment of health.

Dr. Firas Al-Hawari  
Minister of Health  
The Hashemite Kingdom of Jordan

## THE MINISTER OF HEALTH SPONSORS THE OPENING OF THE ARAB PHARMACEUTICAL INDUSTRIES FORUM IN JORDAN

Under the patronage of His Excellency the Prime Minister of the Kingdom of Jordan, Dr. Bisher Al-Khasawneh, the Arab Union of Producers of Medicines and Medical Appliances and GPE EXPO PVT LTD held the Arab Pharmaceutical Industries Forum under the title "THE FUTURE OF THE BIOSIMILAR INDUSTRY IN THE ARAB COUNTRIES" and the 5th ARAB PHARMA MANUFACTURERS' EXPO 2023 at Amman, Jordan.

Dr. Abdel Nasser Sejari, Chairman of the Board of Directors of the Federation, opened the activities of the forum by welcoming His Excellency Prof. Dr. Firas Al-Hawari, Minister of Health, representing the sponsor of the forum, His Excellency the honorable Prime Minister, Dr. Bisher Al-Khasawneh, representatives of brotherly and friendly embassies, as well as welcoming Prof. Dr. Nizar Mahmoud Mohidat, Director General of the Saudi Food and Drug Authority, the delegation of the Corporation, representatives of the participating government bodies, representatives of the pharmaceutical industries in the Arab countries and distinguished guests.

Dr. Abdel Nasser Sijari presented a set of recommendations emerged within a five-year plan starting from 2023, which were as per following:

- Establishing an Arab committee in the Union of official health authorities and representatives establishing an Arab committee in the Union of official Health Authorities and representatives manufacturing a similar biological preparation and identify regional sites for the manufacture of a specific group to cover the Arab countries
- Work to make the Arab Union of Producers of Medicines and Medical Appliances an official Arab influential body in drawing up registration policies and trading of pharmaceutical products in the Arab countries
- Issuing a code specialized in biosimilars medicines with the aim of adopting it from the Council of Arab Ministers of Health in all Arab countries and unifying references
- Creating communication between factories in various Arab countries for cooperation and integration in the field of manufacturing biosimilars and other pharmaceutical products
- Working hard and pushing for a political decision to unify the registration requirements for similar biological preparations in the Arab world
- Work with government agencies to update the registration requirements currently in place to comply with the global update in the UK and the World Health Organization
- Asking Health Authorities to give manufacturing incentives to factories to start producing biological medicines similar to the Turkish and Bangladeshi experiences





## The Investment Environment in Jordan

The conference constitutes a forum for the Arab pharmaceutical industries, and as one of the recommendations that came out of the Third International Medicine Conference, which was recently organized by the Foundation, as a call seriously and explicitly to create an integrated pharmaceutical industry in the Arab world.

We believe very well that the investment environment in Jordan in the field of the pharmaceutical industry is good, given the security, stability, and clear and flexible legislation in dealing with the investor in this sector. Therefore, an invitation was made to the Arab Brotherhood to provide all forms of support to encourage investment in the pharmaceutical sector in Jordan.

There is a need to find an integrated plan for treatments and treatment groups throughout the Arab world, as it is ultimately a single Arab market that seeks to be self-sufficient in pharmaceutical industries. The institution's readiness to provide all means of support, especially that the Jordanian Food and Drug Administration is the first regulatory institution concerned with the control of medicine and food in the Arab world, as we celebrate today the twentieth anniversary of the establishment of this regulatory system.

**Dr. Nizar Mahmoud Muhaidat**  
**Director General – Jordan Food and Drug Administration (JFDA)**



Arab Pharma Manufacturers' Expo 2023 inauguration ceremony (Left to right)  
 Dr. Waseem Al-Najami (Ram Pharma, Jordan)  
 Dr. Firas Al-Hawari (The Minister of Health, Jordan)  
 Dr. Nizar Mahmoud Muhaidat (Director General – Jordan Food and Drug Administration-JFDA)  
 Dr. Abdel Nasser Sijari, (President – Board of Directors, AUPAM)  
 Mr. Paresh Jhurmarvala (Chief Executive Officer – GPE Expo Pvt Ltd)

## OBJECTIVES

The Objective of organizing the ARAB PHARMA MANUFACTURERS' EXPO and PHARMA CONFERENCE is to disseminate the latest pharma manufacturing technologies to upgrade and upscale the local pharma manufacturing of the Arab nations in Middle East region to make available the most affordable medicines for all among the region.

- Sharing of risks and exploring economies of scale
- Access to technology
- Reduction of manufacturing costs and other over heads including expenditure on R&D (Research & Development)
- Bringing in Complimentary skills / resources
- Ensuring competitive advantage and to put all the stakeholder on one platform

The fifth edition of the ARAB PHARMA MANUFACTURERS' EXPO 2023 EXHIBITION and PHARMA CONFERENCE was supported by Ministry of Investment (Jordan), Jordan Chamber of Industry, Jordan Food and Drug Administration (JFDA), EEPC India and Export Promotion Bureau (EPB) Bangladesh, and was jointly organized by Arab Union of Manufacturers of Pharmaceuticals and Medical Appliances (AUPAM) and GPE EXPO PVT. LTD.



MINISTRY OF  
INVESTMENT  
JORDAN



JORDAN  
CHAMBER  
OF INDUSTRY



JORDAN  
FOOD & DRUG  
ADMINISTRATION  
(JFDA)



ARAB UNION OF  
THE MANUFACTURERS  
OF PHARMACEUTICALS  
AND MEDICAL  
APPLIANCES

Concurrent Event:

# PHARMA CONFERENCE

AUPAM held the 26th Arab Pharmaceutical Industries Forum entitled:  
**THE FUTURE OF BIOSIMILARS INDSTRY IN THE ARAB COUNTRIES**  
July 11 & 12, 2023  
Amman – The Hashemite Kingdom of Jordan

The conference had remained highly resourceful  
as knowledge sharing platform to  
discuss and evolve updates on following topics:



PIONEER Co.  
for Pharmaceutical Industries

الراعي الماسي شركة  
باليونير للصناعات الدوائية



Registration	08:00 - 09:30
Opening ceremony	
Conference opening and keynote speech	09:30 - 10:00
Exhibition Opening and tour	10:00 - 11:00
<b>Day 1: 11-07-2023</b>	
<b>First Session: Local and International Regulations of Biosimilars</b>	
Prof. Dr. Sarfaraz K. Niazi	Perspective on biosimilars - the new era of regulatory concessions
Dr. Rana Malkawi	Biosimilars in Jordan: regulations and updates (JFDA)
Dr. Mohammad Hamed	Biological / Biosimilar guidelines in Iraq
Dr. Iman Al-Sabiri	Biological / Biosimilar guidelines in (Oman)
<b>Panel Discussion</b>	
Dr. Mohammad Alqubati	Biosimilar products Evaluation as per FDA & WHO guidelines.
Dr. Ahmad Bin Hamla	Biological and Biosimilar products evaluation in Algeria
Dr. Salah Al-Deen Ahmed	Egyptian regulatory framework for registration of biological products
Tunisia	Biological / Biosimilar guidelines in Tunisia
<b>Panel Discussion</b>	
<b>Lunch Break</b>	
<b>Second Session: Clinical- update requirement for biosimilar</b>	
Dr. Rana Bustami	Updates in regulatory requirements for clinical development of biosimilars
Dr. Ola Al-Mashni	Pharmacy practice in the biosimilars future: challenges and opportunities
Dr. Nasir Idkaidek	Design and data analysis of biosimilar clinical studies.
Dr. Dana Samih	Pharmacovigilance and biosimilars' safety
<b>Panel Discussion</b>	

<b>Day 2: 12-07-2023</b>		
<b>Third Session: Successful stories in Biosimilars Manufacturing</b>		
Prof. Dr. Sarfaraz K. Niazi	A rational regulatory approach to make biological drugs affordable in the Arab World.	09:00 - 09:30
Dr. Mohammad Yousuf	The Bangladeshi experience in the manufacture of biosimilars	09:30 - 09:50
Dr. Elif Ülkü	The Turkish experience in the biosimilar industry: a successful example	09:50 - 10:10
Dr. Fausto Berti	The Successful story of Alvotech: Inspiring example	10:10 - 10:30
Dr. Tariq Massad	CMC Strategies for Enhancing Biosimilars Affordability	10:30 - 10:50
Dr. Mohammad Lakhal	Biosimilar and biological in Tunisia.	10:50 - 11:10
<b>Panel Discussion</b>		11:10 - 11:30
<b>Coffee break</b>		11:30 - 12:00
<b>Fourth Session: Biosimilars: from development, Analytical, academic, and economical perspectives</b>		
Dr. Bassel Assaf	Bridging the Gap: Navigating Translational Gene Therapy Product Development	12:00 - 12:15
Dr. Annu Uppal	Analytical consideration for development and characterization of biosimilars	12:15 - 12:30
Dr. Hanan Sboul	Biologics manufacturing in Jordan Current and future state	12:30 - 12:45
Dr. Khaled Khraisat	Biosimilar world-industry challenges and Business Modeling	12:45 - 13:00
Prof. Ammar Maitta	Opportunities and Proposed Initiatives for the Localization of the Biosimilar Industry in the MENA Region	13:00 - 13:15
Prof. Dr. Eyad Mallah	Implementing of biosimilars in the pharmaceutical curriculum at universities	13:15 - 13:30
Dr. Abdo Mahli	Analytical Similarity Assessment of Biosimilars: Global Regulatory Landscape, Recent Studies and methods	13:30 - 13:45
<b>Panel Discussion</b>		13:45 - 14:15
<b>Ask the experts: Open discussion with authorities and experts</b>		14:15 - 15:00
<b>Lunch Break</b>		15:00

E.mail: [contact@aupam.org](mailto:contact@aupam.org) Registration fees per person: 100JD





# 5th ARAB PHARMA manufacturers EXPO

Mecca Mall, JIEC, Amman, JORDAN

## THE EXHIBITION

5th ARAB PHARMA MANUFACTURERS' EXPO 2023 had remained highly resourceful for all the exhibiting companies to expand and strengthen the business network with the pharma manufacturing professionals and buyers. The Exhibition facilitated valuable networking opportunities, opening doors for future collaborations and business partnerships in the dynamic Middle East market.

Organized jointly by AUPAM and GPE EXPO PVT LTD, and Supported by Ministry of Investment Jordan, Jordan Chamber of Industry, Jordan Food and Drug Administration (JFDA), EEPC INDIA and Export Promotion Bureau (EPB) Bangladesh.

The Exhibition had remained the first preference choice of destination in the entire Middle East region for the pharma manufacturing professionals to meet 198 exhibiting companies from 25 countries showcasing complete spectrum of Pharma Processing & Packaging Machineries, Analytical & Biotech Eqpts, Active Pharma Ingredients (API), Utilities (CleanRoom and Water Treatment & Purification Eqpts), Project Consultants, Pharma Research Companies, Pharma Formulations & Cosmetics, Pharma Contract Manufacturers to expand their export trade.



## THE ATTENDEES

The Trade Professionals from 25 countries had attended the Event - Exhibition and Pharma Conference.

The Event - Exhibition and Pharma Conference were attended by the top pharma professionals, Drug Regulatory Officials, Project Head, CEO, Managing Directors, General Managers, Manufacturing Plant Head of the pharma companies attended this Event. During their visit to the Exhibition, they had one to one meeting with all the Project Consultants and international suppliers from the entire Middle Est region.

During the Exhibition, the major attractions were B2B meetings among the Suppliers and local Business Associates, and B2C Meetings among the Technology Solution Providers and the End users / Byers, enabling the business networking for all.

More information about the Exhibition can be accessed from Website: [www.ArabPharmaExpo.com](http://www.ArabPharmaExpo.com) OR Email: [contact@ArabPharmaExpo.com](mailto:contact@ArabPharmaExpo.com)







Many thanks to the Government of the Hashemite Kingdom of Jordan for sponsoring and hosting this important event, providing all facilities and overcoming difficulties until the meeting. The 26th Arab Pharmaceutical Industries Forum, which comes under the title: THE FUTURE OF BIOSIMILAR INDUSTRY IN THE ARAB COUNTRIES, which is held as a continuation of the 25th forum, which was under the title "Prospects of the Arab pharmaceutical industry and the empowerment of supply chains" and is accompanied in conjunction with the Fifth Arab Pharma Expo with the strong and effective participation of 200 companies representing 26 countries from around the world that provide services and support to pharmaceutical factories and pharmaceutical manufacturing.

The focus on the manufacture of biosimilars came from the mission of the Arab Federation of Producers of Medicines and Medical Appliances centered on the advancement of the Arab pharmaceutical industry and highlighting everything new and coinciding with the global transformation in the pharmaceutical industry and the trend towards vital medicines, which have become a large percentage of the drug bill and will continue to grow according to market studies and medical and scientific trends.

The establishment of a capable and authentic industry for vital alternatives in the Arab countries can only be achieved by concerted efforts and belief in the idea of all parties, foremost of which are the governmental and legislative bodies that play a pivotal role in this context by codifying the legislation governing this industry, providing logistical and legal support, adopting progressive policies to overcome obstacles and support investment in a way that serves the public interest and Arab pharmaceutical security.

**Dr. Abdel Nasser Sijari**  
**President – Board of Directors, AUPAM**



## **BANGLADESH PHARMACEUTICALS INDUSTRY TO EXPLORE OPPORTUNITIES WITH GULF COUNTRIES**

During the 5th ARAB PHARMA MANUFACTURERS' EXPO 2023, Jordan Exhibition, the Bangladesh Association of Pharmaceutical Industries (BAPI) signed MoU with AUPAM (Arab Pharma Union), under which the two bodies agreed to further cooperation, including in knowledge-sharing and trade of pharmaceuticals. Agreement opens up 'new horizons' for collaboration, trade.

"This MoU will help increase collaboration in the pharmaceuticals sector between Bangladesh and Gulf countries. It will help companies in both regions explore opportunities and strengthen collaboration," Mohammed Halimuzzaman, Treasurer – BAPI. Under the agreement, Bangladesh will assist AUPAM with the technology required to establish manufacturing facilities, while the Arab organization will help the South Asian nation export pharmaceutical goods to the Gulf region.



# INDIA PAVILION

The ARAB PHARMA MANUFACTURERS' EXPO 2023 witnessed the resounding success of the 'INDIA PAVILION,' which is an impressive display of India's thriving pharmaceutical API and technology suppliers' industries. The INDIA PAVILION was inaugurated by the Ambassador of India to Jordan, H.E. Anwar Haleem, on July 11, 2023.

With over 196 companies participating in the Exhibition, the INDIA PAVILION emerged as a prominent destination for visitors. The exhibition displayed cutting-edge technologies and modern manufacturing processes across multiple product categories, including processing machines, packaging machinery, cleanroom equipment, analytical instruments, pharmaceutical formulations, and water treatment systems. Supported by the Engineering Export Promotion Council of India (EEPC) and the Embassy of India, the INDIA PAVILION featured more than 100 companies representing a diverse range of pharmaceutical products and services. This significant presence showcased India's technological advancements, manufacturing prowess, and commitment to the global pharmaceutical sector.



India's pharmaceutical exports to Jordan have experienced significant growth, reaching a commendable USD 28.14 million mark in the financial year 2022-23, marking an impressive 33% increase compared to the previous year. The 'INDIA PAVILION' at the 5th ARAB PHARMA MANUFACTURERS' EXPO 2023 served as a catalyst for further strengthening trade relations between India and Jordan in the pharmaceutical sector.

The Ambassador of India to Jordan, H.E. Anwar Haleem, expressed his satisfaction over the overwhelming response received by the 'INDIA PAVILION.' He emphasized the high demand for Indian pharma engineering equipment, API/Chemicals, and the acceptance of Indian products among the Middle East region's pharmaceutical manufacturing industry.

The success of the 'INDIA PAVILION' at the ARAB PHARMA MANUFACTURERS' EXPO 2023 further solidified India's reputation as a reliable and innovative player in the global pharmaceutical landscape. The exhibition not only showcased India's capabilities in manufacturing technologies, but also provided a platform for Indian companies to explore new business prospects and strengthen ties with partners in Jordan and the wider region.

## CONTRACT MANUFACTURING PAVILION FROM BANGLADESH

The 5th ARAB PHARMA MANUFACTURERS' EXPO 2023 witnessed the success of the CONTRACT MANUFACTURING PAVILION from Bangladesh, which was supported by the Export Promotion Bureau (EPB) Bangladesh and Bangladesh Association of Pharmaceutical Industries (BAPI).

The Pavilion and the Exhibition was attended by the delegation of the Special Invitees, including - Ch Md Golam Rabbi (Dy Secretary, Minof Commerce), Mr AHM Ahsan (Vice Chairman (Additional Secretary), Export Promotion Bureau), Major General Mohammad Yousuf (The Directorate General of Drug Administration (DGDA) Bangladesh), Major General (Retd) Md. Mustafizur Rahaman (CEO, Bangladesh Association of Pharmaceutical Industries (BAPI)), Muhammad Halimuzzaman (Dy Managing Director - Healthcare Pharmaceuticals Ltd and Executive Committee Member -



Bangladesh Association of Pharmaceutical Industries (BAPI)), Dr. Md Zakir Hossain (MD - Delta Pharma Ltd), and the senior representatives from various leading pharma manufacturing companies - Beacon Medicare, Opsonin Pharma Ltd, Global Capsules Ltd, General Pharmaceuticals, Popular Pharmaceuticals Ltd.

A wide range of pharma finished products displayed with the international standard quality manufacturing and bulk production were the major focused criteria under the CONTRACT MANUFACTURING PAVILION.





This is my first visit to Jordan and I acknowledge ARAB PHARMA MANUFACTURERS' EXPO for inviting Bangladesh at such a technology based Event - Exhibition and Pharma Conference. I look forward to the great opportunities from the Arab nations. I am amazed to see the tremendous developments the regulatory authority has made, as they follow all the international regulations in the pharma manufacturing process.

**Major General Mohammed Yusuf**  
**Directorate General of Drug Administration**  
**Govt of Bangladesh**



This exhibition - ARAB PHARMA MANUFACTURERS' EXPO at Jordan is very important to us as it offers an excellent opportunity to connect with the buyers and customers from different countries - not only from Jordan, but from Iraq, Saudi Arabia and Syria. The opportunity we got here during the exhibition, we never get the same when we visit their factories. During our participation at the Exhibition, within a short time, we have met a lot of pharma professionals, and we have received serious inquiries from their side. For sure, we will be participating in the next edition of the ARAB PHARMA MANUFACTURERS' EXPO in 2024.!

**Dr. Dawud AlMinavi**  
**Managing Director, Future Beacon Establishment**  
**(Jordan)**



All Members of the Organizing Committee, on behalf of METROCHEM API PVT. LTD., I would like to express my sincere thanks for the organization of ARAB PHARMA MANUFACTURERS' EXPO 2023 Jordan Exhibition. ARAB PHARMA MANUFACTURERS' EXPO is always an excellent platform to meet manufactures and to meet service providers. Once again, I would like to thank you for making this opportunity for us to participate in this Exhibition and organizing ARAB PHARMA MANUFACTURERS' EXPO 2023 in Jordan.

**Mr. Harsha Vardhan Nandepu**  
**COO, Metrochem API Pvt. Ltd.**



## SPECIAL ATTRACTIONS AT THE EXHIBITION

The fifth edition of the ARAB PHARMA MANUFACTURERS' EXPO 2023 remained highly attractive for the attendees.

## INTERNATIONAL PAVILIONS:

- INDIA PAVILION by EEPC INDIA, Govt of India
- CONTRACT MANUFACTURING PAVILION by the Export Promotion Council (EPB), Govt of Bangladesh

## LOCAL, REGIONAL & INTERNATIONAL PARTICIPATION:

Total No. of Exhibiting Companies: **195** from **25** Countries  
 No. of Companies from Jordan: **31**  
 No. of Companies from the Middle East region: **14**  
 No. of Companies from internationally: **150**

## MORE ATTENDEES MADE THE EVENT LARGEST BUSINESS NETWORKING PLATFORM AMONG THE MIDDLE EAST:

No. of Trade Professionals attended: **1,858**  
 No. of Companies visited: **668**  
 No. of Levels of the professionals attended: **500+**  
 No. of Attendees from **43** Countries





We have met personally many pharma professionals from Jordan and the Middle East nations, and we have found they are highly knowledgeable and nice people. The visit to the 5th ARAB PHARMA MANUFACTURERS' EXPO 2023 was very resourceful to meet the existing and new technology partners, as well. With the open minded culture, Jordan has emerged as the hub for pharmaceutical manufacturing in the Middle East region. And therefore, I strongly believe that Jordan is an appropriate place for the purpose of exhibiting and also for the business networking in the entire Middle region.

**Md. Halimuzzaman**

**Director – HEALTHCARE PHARMACEUTICALS LTD  
(Bangladesh)**

**Executive Committee Member – BANGLADESH  
ASSOCIATION OF PHARMACEUTICAL INDUSTRIES**



The Exhibition – ARAB PHARMA MANUFACTURERS' EXPO 2023 at Amman, Jordan was excellent, and the Venue was perfect for all the participants and attendees. We have come across many visitors from the pharmaceutical manufacturing industry during the Exhibition. We will be participating in a bigger way in the 2024 edition of the ARAB PHARMA MANUFACTURERS' EXPO in Jordan.

**Mr. Sami Al Hawamdeh**

**CEO, Sama Tabarbour Laboratory & Scientific  
Supplies (Jordan)**



The ARAB PHARMA MANUFACTURERS' EXPO 2023 in Amman was instrumental for our company's growth. The event provided a phenomenal platform for us to connect with potential clients from GCC countries, and fostered collaborations that are already showing promising outcomes. This exhibition has significantly enhanced our footprint in the Arab pharmaceutical market.

**Mr. Yug Garg**

**Director – International Business  
Enrobage India Pvt. Ltd.**



### **Some of the exhibiting companies at ARAB PHARMA MANUFACTURERS' EXPO 2023**

- AAF SAUDI ARABIA LTD. – SAUDI ARABIA
- ACCUPACK ENGINEERING PVT. LTD. – INDIA
- ACCURA PHARMAQUIP PVT. LTD. – INDIA
- ADDS FOR ENGINEERING SOLUTIONS – JORDAN
- ADLEY LAB LTD. – INDIA
- AFAQ INDUSTRIES – JORDAN
- AKHIL HEALTHCARE / LEXINE TECHNOCHEM – INDIA
- AL ANDALOS INTERNATIONAL EST FOR IMPORT – JORDAN
- AL MASSAT LIFE SCIENCES – JORDAN
- AL SEDANAH JORDAN – JORDAN
- AL TAIF AL ABIAD TRADING ESTABLISHMENT – JORDAN
- AL-AREM INTEGRATED SOLUTIONS CONTEC INC. – JORDAN
- ALCHEM INTERNATIONAL PVT. LTD. – INDIA
- ALKALOIDS PVT. LTD. – INDIA
- ALLIED – INDIA
- ALLIED BIOPHARMA CO., LTD. – CHINA
- AMBICA ENGINEERING WORKS – INDIA
- AMBICA PHARMA MACHINES PVT. LTD. – INDIA
- AMI LIFESCIENCES PVT. LTD. – INDIA
- AMI POLYMER – INDIA
- APELOA PHARMACEUTICAL CO., LTD. – CHINA
- AQUA-NOVA AB – SWEDEN
- AQUAON ENGINEERS – INDIA
- AQUASYN LLC – UNITED STATES
- ARAB COUNTRIES TRADING COMPANY / ACTICO – JORDAN
- ARBES SOFTGEL TECHNOLOGY – INDIA
- ARROW CHEMICALS – JORDAN
- ASHLAND OZEL KIMYASALLAR TIC LTD STI – TURKEY
- ATLANTO ENTERPRISES LLP – INDIA
- AUROBINDO – INDIA
- AUSTRALIA HM PHARMACHINE PTY. LTD. – AUSTRALIA
- BAJAJ HEALTHCARE LTD. – INDIA
- BANGLADESH ASSOCIATION OF PHARMACEUTICAL INDUSTRIES (BAPI) – BANGLADESH
- BAZ PACKAGING – PAKISTAN
- BEACON MEDICARE LTD. – BANGLADESH
- BECTOCHEM LOEDIGE PROCESS TECHNOLOGY PVT. LTD. – INDIA
- BEIJING HANLIN HANGYU INTERNATIONAL TRADING CO., LTD. – CHINA
- BETA DRUGS LTD. – INDIA
- BHARAT RUBBER WORKS PVT. LTD. – INDIA





We are exhibiting for the second time in a larger way to grow our business in the region. This Exhibition offers a very good chance for us and for our clients to meet one to one basis to discuss all the inquiries, ongoing and future projects. Our Suppliers from Turkey, Italy, China and South Korea have joined us in this Exhibition to demonstrate our complete range of products / machineries. This Event offers outstanding opportunities to meet the pharma professionals from other countries as well to explore business with them and to understand how they are also growing in the pharmaceutical business. ARAB PHARMA MANUFACTURERS' EXPO offered us a really good opportunity for us and our Suppliers. Many thanks to the Exhibition Organizers and see you once again in 2024.!

**Mr. Ala'a Samra**

**Managing Director, Pharma Active (Jordan)**



I want to take a moment to express my sincere appreciation for the opportunity to participate in the 5th ARAB PHARMA MANUFACTURERS' EXPO 2023 at Amman, Jordan. It was a positive experience for both - myself and my business. The exhibition provided an excellent platform for networking and connection with industry professionals and potential clients. Throughout the Exhibition - the ARAB PHARMA MANUFACTURERS' EXPO 2023, I had the pleasure of meeting several key persons who showed interest in our products and services.

**Alesandro Peri**

**Area Manager, BRAM-CORS P.A. (Italy)**

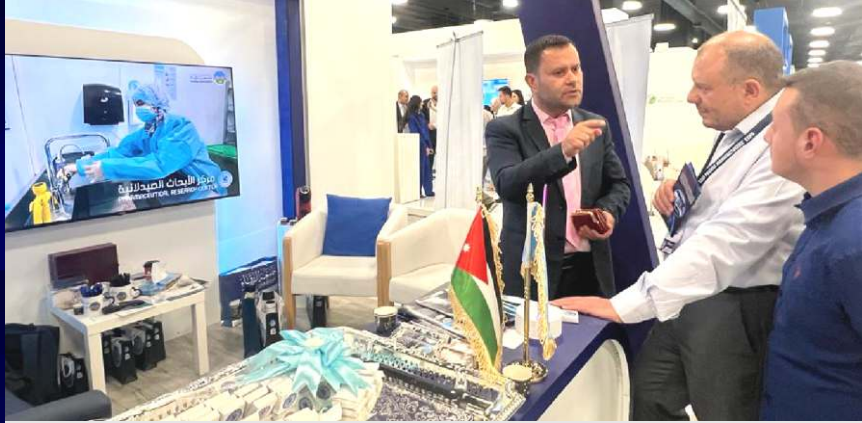


It was a great learning experience for us participating in the ARAB PHARMA MANUFACTURERS' EXPO 2023 show. The overall foot fall was reasonable. Visitors were very keen to explore, learn and engage very actively. We got good, productive visitors from the industries.

**Ram Raikohad**

**Senior Marketing Manager-Exports**

**Sigachi Industries Ltd**



### **Some of the exhibiting companies at ARAB PHARMA MANUFACTURERS' EXPO 2023**

- BIOSIMITIX CONSULTING COMPANY - JORDAN
- BOMBAY TABLET TOOLS - INDIA
- BOWMAN & ARCHER PHARMA MACHINES INDIA PVT. LTD. - INDIA
- BRAM-COR SPA - ITALY
- BROTHERS PHARMAMACH INDIA PVT. LTD. - INDIA
- BRY-AIR - INDIA
- CADMACH MACHINERY CO., PVT. LTD. - INDIA
- CALIBER TECHNOLOGIES - INDIA
- CAPRIHANS INDIA LTD. (BILCARE GROUP) - INDIA
- CENTURY PHARMACEUTICALS LTD. - INDIA
- CHANGSUNG SOFTGEL SYSTEM LTD. - SOUTH KOREA
- CHEMNAT SPECIALITY CHEMICALS LLC - UAE
- CIPRECISION - UK
- CRIMSON MIDDLE EAST FZ - LLC - UAE
- CVC TECHNOLOGIES - TAIWAN
- D.H. ORGANICS - INDIA
- DARA PHARMACEUTICAL EQUIPMENT - SPAIN
- DIA33 - SAUDI ARABIA/UAE
- EEPIC INDIA - INDIA
- ENROBAGE INDIA PVT. LTD. - INDIA
- ENVEE DRUGS PVT. LTD. - INDIA
- EXPORT PROMOTION BUREAU - BANGLADESH
- FABTECH TECHNOLOGIES PVT. LTD. - INDIA
- FARMAC - CZECH REPUBLIC
- FLUIDPACK - TABLET PRESS MFG. CO. - INDIA
- FUJIAN COMHONY BIOTECHNOLOGY CO., LTD. - CHINA
- FUTURE BEACON EST - JORDAN
- GENERAL PHARMACEUTICALS LTD. - BANGLADESH
- GERMAR, S.A. - IDENTIFICATION SOLUTIONS - SPAIN
- GIRNAR GROUP - ANEETA INDIA - INDIA
- GLOBAL CAPSULES LTD (OPSONIN GROUP) - BANGLADESH
- GRANULES INDIA - INDIA
- GULF ALFOURAT - UAE
- HEER PHARMA PVT. LTD. - INDIA
- HELIOS CONCREW PVT LTD / BLISTER KING - INDIA
- HETERO - INDIA
- HVAX TECHNOLOGIES PVT. LTD. - INDIA
- IDEAL CURES PVT. LTD. - INDIA
- IMPERIAL PHARMACHINE - INDIA
- INDU IONPURE INDIA PVT. LTD. - INDIA
- IRDS - JORDAN



The ARAB PHARMA MANUFACTURERS' EXPO 2023 was a successful one. PodTech™, manufactures and supplies pre-engineered, prefabricated, pre-validated, portable biopharma factory systems. These innovative plug-and-play podule™ clusters allow for the efficient and rapidly scalable production of critical biopharmaceuticals and medical supplies right at the point of need. Whether it's producing life-saving vaccines or essential medications, our systems can help your region build the capacity to manufacture the products you need right where you need them.

**Mr. Aasif Ahsan Khan**

**Founder, PodTech Lifecare & G7 Universal, (UAE)**



ARAB PHARMA MANUFACTURERS' EXPO 2023 is an unique and well managed event, having a good venue, that enables buyers and sellers to meet potential business partners in Jordan from different industries. We are thankful to GPE EXPO PVT LTD for organising such an exhibition and giving us an opportunity to take part in it. We have been participating in ARAB PHARMA MANUFACTURERS' EXPO 2023 for the last 5 years.

This is the ideal platform for the industry. Where we can meet our regular customers as well as new customers from Jordan, as well as other MENA countries, like - Saudi Arabia, Palestine, Iraq, Syria, Lebanon, & can get several leads to expand our business especially in the pharmaceutical industry. It's been a pleasure to be here. Thank you very much for this opportunity.

**Mr. Bipin Chavda**

**Business Head, Fluidpack**



We had a great experience at ARAB PHARMA MANUFACTURERS' EXPO Amman Jordan Exhibition and got in touch with many new customers.

**Mr. Sapan Motavar**

**AGM- International Marketing**

**Sudeep Pharma Pvt. Ltd.**



### ***Some of the exhibiting companies at ARAB PHARMA MANUFACTURERS' EXPO 2023***

- IRM ENTERPRISES PVT. LTD. - INDIA
- ITROM PHARMACEUTICAL GROUP - UAE
- IUS EQUIPMENT PVT. LTD. - INDIA
- IVER CHEM FZE - UAE
- J. B. KHOKHANI & CO. - INDIA
- J. RETTENMAIER & SÖHNE GMBH + CO KG - GERMANY
- JAFFA FLOWER TRADE - JORDAN
- JAI LARA DRUGS PVT. LTD - INDIA
- JBM PRISPAC SOLUTION INDIA PVT. LTD. - INDIA
- JEKSON VISION PVT. LTD. - INDIA
- JORNEN MACHINERY CO., LTD. - CHINA
- KAMBERT MACHINERY CO., PVT. LTD. - INDIA
- KAPOOR GLASS INDIA PVT. LTD. - INDIA
- KEVIN PROCESS TECHNOLOGIES PVT. LTD. - INDIA
- KHALAF ESTABLISHMENT - JORDAN
- KOMAL INDUSTRIES - INDIA
- KRAEMER AG - SWITZERLAND
- LABINDIA ANALYTICAL INSTRUMENTS PVT. LTD. - INDIA
- LAXMI PHARMA PACK - UNITY FOILS - INDIA
- LEISTUNG ENGINEERING PVT. LTD. - INDIA
- LINE-LINK PURIFICATION TECHNOLOGY (SHANGHAI) CO., LTD. - CHINA
- LOMA SYSTEMS - UK
- LOTUS TECHNICALS PVT. LTD. - INDIA
- LUX FLAVOURS - INDIA
- MACK PHARMATECH PVT. LTD. - INDIA
- MAHARSHI UDYOG - INDIA
- MAHIKA PACKAGING (INDIA) LTD. - INDIA
- MASA PACK - EGYPT
- MASCO GROUP - ITALY
- ME.RO - ITALY
- MEGGLE AFRICA - GERMANY
- MESK CHEMICALS L.L.C - JORDAN
- MEST INDUSTRIAL SOLUTIONS - JORDAN
- METROCHEM API PVT. LTD. - INDIA
- MIES TURNKEY PROJECTS SOLUTIONS PVT. LTD. - INDIA
- MODULAR PHARMA - JORDAN
- MUNIR SUKHTIAN GROUP - JORDAN
- N.K.P. PHARMA PVT. LTD. - INDIA
- NATIONAL PLASTIC FACTORY - QATAR
- NAWAH SCIENTIFIC RESEARCH CENTER - EGYPT





Through this exhibition, this is my first time visiting Jordan and also the very first time exhibiting at the 5th ARAB PHARMA MANUFACTURERS' EXPO 2023 at Amman. The pharma markets in Jordan and the entire Middle East region are interesting, and it is obviously a strategic market for us to focus very closely, and that is why we are exhibiting at this Exhibition. The Buyers who had attended our booth are of very good quality and number and we are hopeful very soon we will finalize good orders and expand our business with them.

**Mr. Antonino Fulco**  
**Omas (Italy)**



Many thanks to the Organizers of the ARAB PHARMA MANUFACTURERS' EXPO for inviting us to the Exhibition. This is our first visit to Jordan, and four companies from Bangladesh are exhibiting at the Exhibition. This visit to the Exhibition at Jordan has remained a nice experience for all of us. We have come across many attendees at the Exhibition, those who have come from Jordan and neighboring countries from the Middle East and North African region. We are grateful to attend such an informative and business oriented Event – Exhibition and Pharma Conference to explore the potential and business opportunity with Jordan and the Middle East pharma industries.

**Dr. Zakir Hussain**  
**Managing Director**  
**DELTA PHARMA (Bangladesh)**



As a professional manufacturer specializing in complete solid dosage processing and packaging equipment, Dr. Pharm has attended this exhibition for more than 3 times. Through these exhibitions, we met and negotiated with important customers in the Middle East market, especially pharmaceutical industry partners and potential customers in Jordan, which further strengthened customer relations and cooperation. The exhibition is a good medium for the development of Jordan and the Middle East markets.

**Iris Zhang**  
**Sales Manager, Beijing Hanlin Hangyu International Trading Co. Ltd. (Dr. Pharm)**



### **Some of the exhibiting companies at ARAB PHARMA MANUFACTURERS' EXPO 2023**

- NEELAM GLOBAL PVT. LTD. – INDIA
- NEELKANTH FINECHEM LLP – INDIA
- NEELKANTH MINECHEM INDIA – INDIA
- NEWTRONIC LIFECARE EQUIPMENT PVT. LTD. – INDIA
- NINGBO HEZOU SUPPLY CHAIN MANAGEMENT CO., LTD. – CHINA
- NITIKA PHARMACEUTICAL SPECIALITIES PVT. LTD. – INDIA
- NIXI LABORATORIES PVT. LTD. – INDIA
- NOVUS – BRAZIL
- NU PHARMA ENGINEERS & CONSULTANT – INDIA
- OPTIMARC PHARMA – EGYPT
- PACKAGING INDUSTRIES CO., LTD. – JORDAN
- PALLETOWER GB. – UK
- PARLE ELIZABETH TOOLS PVT. LTD. – INDIA
- PARTECO SRL – ITALY
- PELL TECH HEALTH CARE PVT. LTD. – INDIA
- PELLCAPS INDIA – INDIA
- PETRA SCIENTIFIC TECHNOLOGIES L.L.C – JORDAN
- PG FOILS LTD. (INDIA) – INDIA
- PHARMA PEAK – JORDAN
- PHARMA UNITED CO., LTD. – CHINA
- PHARMAACTIVE – JORDAN
- PHARMACEUTICAL RESEARCH CENTER (PRC) – ZARQA UNIVERSITY – JORDAN
- PHARMACON – JORDAN
- PHARMAFFILIATES ANALYTICS & SYNTHETICS PVT. LTD. – INDIA
- PHARMALAB INDIA PVT. LTD. – INDIA
- PHARMAPACK TECHNOLOGIES CORPORATION – CHINA
- PHARMASOLUTIONS – EGYPT
- PI PHARMA INTELLIGENCE – JORDAN
- PODTECH LIFECARE PVT. LTD. – UAE
- POPULAR PHARMACEUTICALS LTD. – BANGLADESH
- PRACHIN CHEMICAL – INDIA
- PRATIK ENTERPRISES – INDIA
- PRIMARY INGREDIENTS PHARMA CO., LTD. – JORDAN
- PRISM PHARMA MACHINERY – INDIA
- PRISUN PHARMATECH CO., LTD. – CHINA
- PROCHEM TAPASYA PVT. LTD. – INDIA
- RAKSHIT PHARMACEUTICALS LTD. – INDIA
- RAWAJ COMMERCIAL CORPORATION – JORDAN
- RIMON CHEMICAL CO., LTD. – JORDAN
- RXPACK S.R.L. – ITALY



ACTICO has been exhibiting at ARAB PHARMA manufacturers expo since its launch at Amman, Jordan; and we are glad we have been part of its noticeable journey of growth, from the very beginning.

It is an opportunity to connect with all our customers and partners from the industry in one place. Also it is a chance to meet new customers and suppliers; we have developed many new potential opportunities which came into great partnerships since last year.

**Eng. Nour Hilwani**

**Dr. Dana Hilwani**

**ACTICO (Jordan)**



We would like to thank you for successfully completing the 5th edition of ARAB PHARMA MANUFACTURERS' EXPO 2023 Amman Jordan exhibition. We had a successful time exhibiting and would like to continue our participation in future editions.

**Mr. Ratan Singhania**

**Director, Imperial Pharmachines Pvt. Ltd.**



ARAB PHARMA MANUFACTURERS' EXPO 2023 – so far the most successful show for us is last all the edition. Customers from many neighbouring countries visited and opened windows for us.

Superbly managed show. Thanks to the GPE Team.

**Mr. Jigesh Dani**

**Director – Mktg, Maharshi Udyog**



The Arab Pharma Manufacturers Expo was a well organized exhibition recently held in Amman, Jordan. The show had quality visitors from the pharma manufacturing industry of Jordan and the Middle East countries. We appreciate the efforts put in by the organizers in putting up this show. Looking forward to have such a kind of show in other African Countries.

**Dr. Sudeep S Shetty**

**Vice President – Marketing International**

**Mack Pharmatech Pvt. Ltd.**



### **Some of the exhibiting companies at ARAB PHARMA MANUFACTURERS' EXPO 2023**

- S.S.P. PACKAGING INDUSTRIES PVT. LTD. – INDIA
- SAABEL INTL FOR IMPORT & EXPORT – JORDAN
- SABAH ENTERPRISES – IRAN
- SHANGHAI HAISHUN PHARMACEUTICAL NEW MATERIAL CO., LTD. – CHINA
- SHANGHAI PURIEST PHARMACEUTICAL ENGINEERING CO., LTD. – CHINA
- SHREE CHEMICALS / SHREE CARBOMERS – INDIA
- SIFLON PHARMA PVT. LTD. – INDIA
- SIGACHI INDUSTRIES LTD. – INDIA
- SIGMA MOULDS & PRECISION PARTS – JORDAN
- SIMSON PHARMA LTD. – INDIA
- SINGHANIA FILTECH – INDIA
- SKJ HEALTHCARE PVT. LTD. – INDIA
- SNJ LABS PVT. LTD. – INDIA
- SSPM SYSTEMS & ENGINEERS PVT. LTD. – INDIA
- STEARINERIE DUBOIS – FRANCE
- STERINOX SYSTEMS – INDIA
- SUANFARMA – SPAIN
- SUDEEP PHARMA PVT. LTD. – INDIA
- SWATI SPENTOSE PVT. LTD. – INDIA
- SYNOVATIC INDIA MACHINERY PVT. LTD. – INDIA
- TAGOOR LABORATORIES PVT. LTD. – INDIA
- TECHNO SERVICES – EGYPT
- TECHNOFOUR ELECTRONICS PVT. LTD. – INDIA
- TEENA LABS LTD. – INDIA
- TEKNI-PLEX INDIA PVT. LTD. – INDIA
- TOFFLON – CHINA
- TRANSMARE CHEMIE NV – BELGIUM
- TRUSTED UNION FOR INDUSTRIAL CONSULTATION LTD. – JORDAN
- TSA PROCESS EQUIPMENTS PVT. LTD. – INDIA
- ULTRA FOIL – INDIA
- UNIVAL PHARMTECH COMPANY LTD. – CHINA
- VIJAY RUBBER PRODUCTS – INDIA
- VISHWAKARMA ENGINEERING – INDIA
- WAYLINK INTERNATIONAL – INDIA
- WIPOTEC GMBH – GERMANY
- YASH PACKAGING – INDIA
- TRUSTED UNION FOR INDUSTRIAL CONSULTATION LTD. – JORDAN
- TRUSTED UNION FOR INDUSTRIAL CONSULTATION LTD. – JORDAN





Jordan is strategically located in the Middle East Asia and most importantly well connected in regular business with Syria, Lebanon, Saudi Arabia, Iraq, Yemen, Qatar, UAE. The most stable economy and higher educational standards are important factors in the consistent growth of the pharma manufacturing industry. The Exhibition – ARAB PHARMA MANUFACTURERS' EXPO at Amman, Jordan brings together all the stakeholders – Suppliers, End Users, Regulators, Health Ministry, and the Local Business Associates as Channel Partners and play significant role to business in the Middle East pharma markets.

**Mr. PH Vachhrajani**

**Sr. Vice President, Cadmach Machinery Co. Pvt. Ltd.**



The exhibition was valuable and good for pharma manufacturers meeting in one place, such as the ARAB PHARMA MANUFACTURERS' EXPO 2023. The number of visitors was very good as compared to the rest of the local exhibitions, as the attendees were from more than a single Arab country and also from foreign countries. For us, there were many opportunities that we took advantage of in the exhibition, including strengthening relations with customers and opening new markets in the region.

**Ziad AlMajzoub**

**Executive Manager, Afaq Industries**



The fifth edition of the ARBA PHARMA MANUFACTURERS' EXPO held in July 2023 at Amman, Jordan, was an outstanding event with many exhibiting companies and serious buyers from the pharmaceutical manufacturing industries from Jordan and neighboring countries as well. This only forces us to participate again at the ARAB PHARMA MANUFACTURERS' EXPO in 2024.

**Mr. Marwan Faraj**

**Mest Industrial Solutions (Jordan)**



ARAB PHARMA MANUFACTURERS' EXPO 2023 was very well organized and managed by Team GPE EXPO. We had a great show, where in we met good potential buyers from within the pharmaceutical industry of the Arabic region and interacted with them for future business opportunities. Also, we were able to see more opportunities to buyers-sellers in the coming years.

**Mr. Apurva Shah**

**Director, Tsa Process Equipments Pvt. Ltd.**



The ARAB PHARMA MANUFACTURERS' EXPO 2023 in Amman was a game-changer for our enterprise. It offered a unique opportunity to interact and network with key players from Arab countries, opening up new avenues for collaboration. This enriching experience has laid the groundwork for meaningful partnerships and marked our strong presence in the Arab pharmaceutical landscape.

**Mr. Aditya Gupta**

**CEO, Nixi Laboratories Pvt. Ltd.**



We are participating in ARAB PHARMA MANUFACTURERS' EXPO 2023 every year and we got several hot prospective leads. The exhibition is really nice. These kinds of events are important because they help to get the latest knowledge, trends & techniques. This is the perfect & biggest platform for the industry, which allows both the sides – manufacturers & buyers to network on the common platform to build the future of the business. It helps to increase our perspective & grow the business. It's been a pleasure to be at ARAB PHARMA MANUFACTURERS' EXPO 2023. Thank you for this opportunity.

**Mr. Sahil Shah**

**MD, PG Foils Ltd.**

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